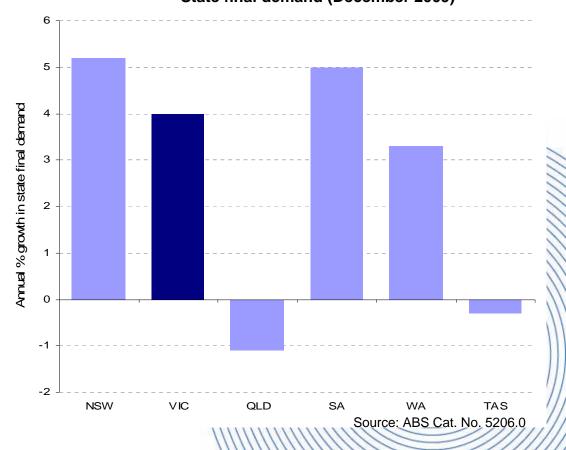


DIIRD OVERVIEW

Victoria's resilience has ensured good growth ... State final demand (December 2009)

- Sound economic management and strong economic fundamentals have enabled Victoria to continue to grow.
- This is a positive outcome given the Global Financial Crisis (GFC) and Victoria being a nonresources state.
- Victoria has benefited from solid population growth, a strong market for new construction dwelling and robust consumer demand.

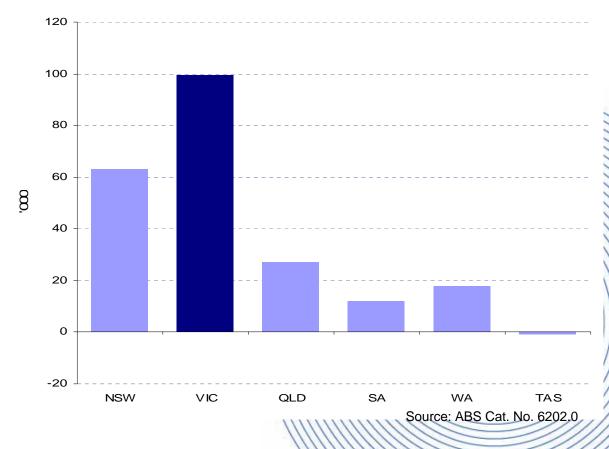




With more jobs created than any other state ...

- More jobs were created in Victoria in the year to March 2010 than any other state.
- A total of 99,400 jobs or close to half of all new jobs created nationally over the last year.
- 57 per cent of these were full-time jobs.



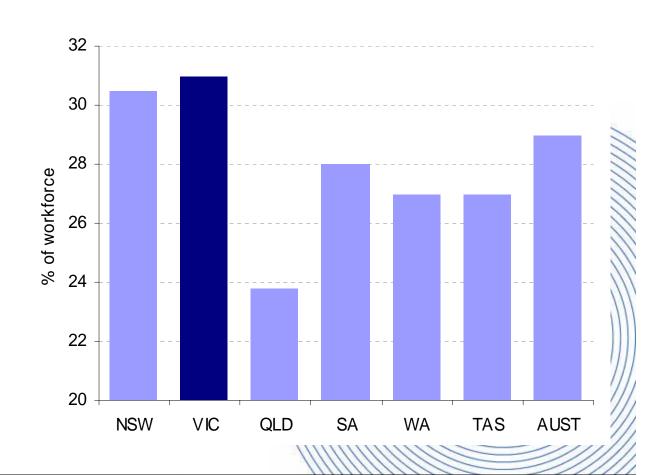




Victoria continues to focus on skills ...

Percentage of managers and professionals in the workforce

- Victoria's workforce is the most skilled of all states.
- Managers and Professionals comprise over 31 per cent of the workforce, and Victoria continues to rank highest of all states on school retention and workers with university degrees.
- This focus on skills has given the State a competitive advantage.

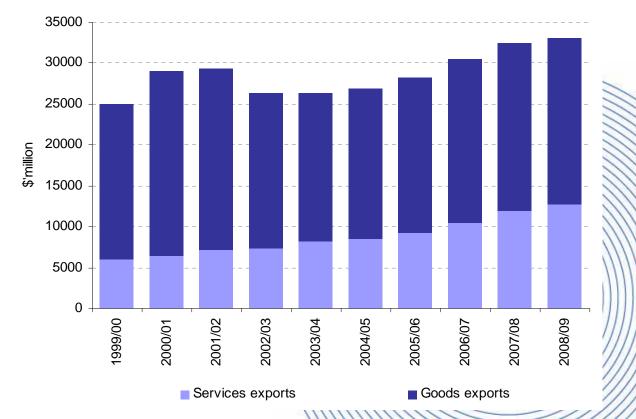




Exports grew beyond the State's 2010 target of \$30 billion ...

- Despite many of Victoria's trading partners experiencing recession, and the high Australian dollar, services and goods exports continued to grow.
- Total exports in 2008-09 were \$33.0 billion, made up of \$20.3 billion in goods exports and \$12.7 billion in services exports.



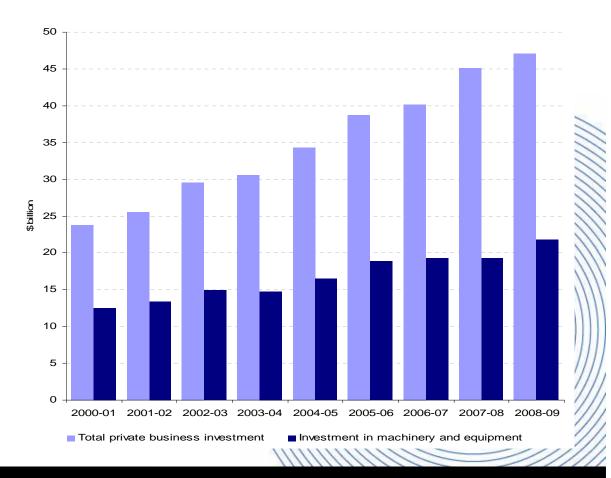




Business investment has remained firm ...

- In 2008-09, total private business investment in Victoria was at a record, \$46.8 billion.
- The GFC has seen the cost of borrowing rise (such as overdraft accounts favoured by SMEs) and tighter lending guidelines.
- Overall private business investment rose 9.8 per cent for the year while investment in machinery and equipment rose 3.9 per cent.

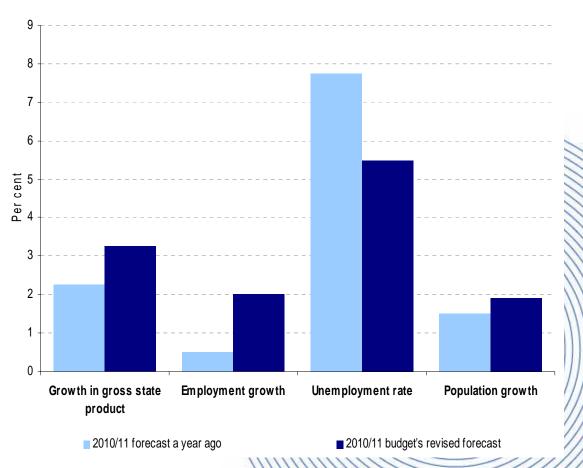
Victorian total private investment



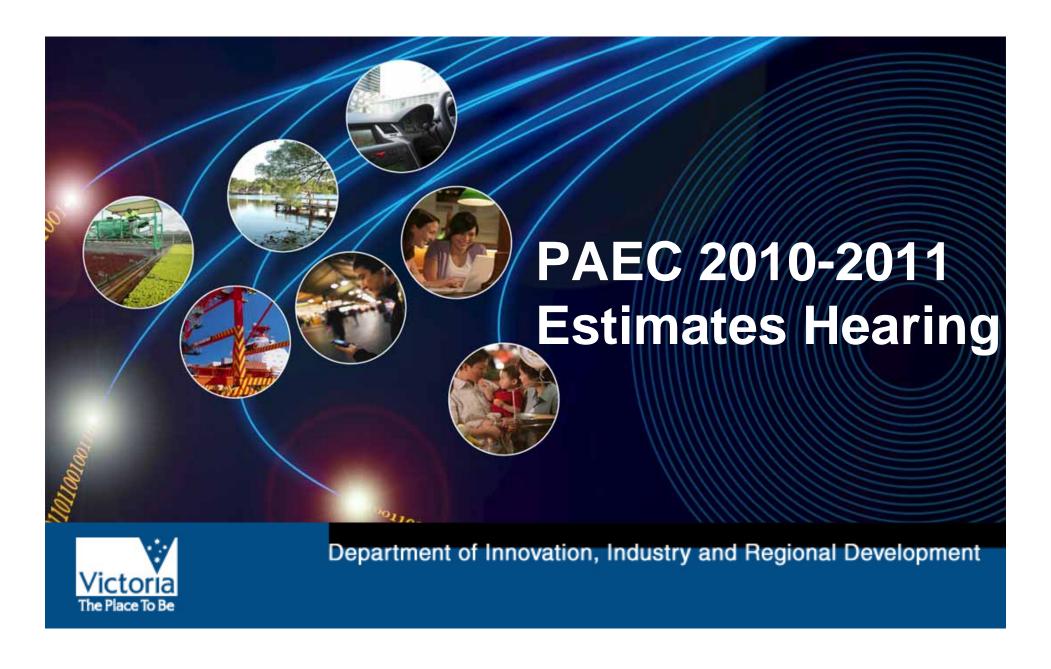


The 2010-11 Budget Outlook in also much improved ...

- Victoria's budget remains in surplus
- Growth has been revised upwards to 3.25%
- The continued improvement will see strong jobs growth.
- This should contribute to a positive environment for business investment.







Industry & Trade

...ambitious targets maintained during the GFC

Jobs	5,000 jobs per year
Investment	\$1.6 billion per year
Export	\$739 million per year



Government response to the GFC included...

Industry Development	 Victorian Industry & Manufacturing Statement Manufacturing Action Plan (\$122 million over 4 years) Industry Transition Fund (\$50 million) Victorian Automotive Manufacturing Action Plan Victorian Industry Participation Policy (VIPP)
Investment Attraction	 Leveraging Global Opportunities (\$10 million over 4 years) Strengthening Victorian Government Business Offices Investor Development Program
Export Facilitation	Opening Doors to ExportExport Clusters



...Achievements have been strong

Industry assistance	 Implementation of Victorian Industry and Manufacturing Statement (VIMS) Industry Transition Fund VIPP - 4,663 new jobs created / 7,840 jobs retained
Investment attracted	 To date in 2009-10: \$1.73 billion of investment facilitated \$995 million in foreign direct investment 4,958 New jobs created
Exports Facilitated	 To date in 2009-10: \$524 million in new exports and imports replaced Over 3,450 companies provided with export assistance 23 trade missions



...The priorities for 2010-11 include

Industry Development	 Implementation of VIMS Competitive Business Fund VIPP – Strategic Projects Improved Industry Engagement Strategy
Investment Attraction	Rebuilding Investment PipelineStrengthening VGBO network
Export Facilitation	New Export StrategyNew Export Clusters

